



THE FUTURE
OF AIRCREW TRAINING

SKYALYNE

Job Title: FAcT Lead Industrial Technical Benefits (ITB)/Value Proposition (VP)

Position Reports To: SkyAlyne Director Commercial

Job Location: Ottawa

SkyAlyne is a proud partnership between Canadian aviation and defence leaders, CAE and KF Aerospace, formed to provide a truly Canadian solution for Canada's Future Aircrew Training (FAcT) Program, Canada's next-generation military aircrew training program.

SkyAlyne has been named by Canada as the preferred bidder for the FAcT Program, and we are staffing our National Capital Office in anticipation of a Contract Award in 2024. Therefore, we are now hiring in key positions that are needed to execute the 20+ year contract. The program will be managed from the National Capital Region (Ottawa), with three operational locations: Moose Jaw, Saskatchewan; Southport (Portage la Prairie), Manitoba; and Winnipeg, Manitoba.

The scope of the FAcT Program contract includes all training and in-service support requirements needed to prepare Pilots, Air Combat Systems Officers, and Airborne Electronic Sensor Operators to meet the future aerospace requirements of the Royal Canadian Air Force. In collaboration with the Government of Canada and several major Canadian subcontractors, SkyAlyne will provide live-flying, simulator and classroom-based training, facilities construction and management, information management and information technology support, site support services, aircraft maintenance and much more.

SkyAlyne offers competitive compensation and benefits and believes strongly in a safe, diverse, equitable, inclusive, and environmentally-friendly workplace.

Job Overview

The Manager ITB/VP is SkyAlyne's primary point-of-contact to leverage its defence procurements to its contributions to Canadian jobs, innovation, and economic growth. The Manager ITB/VP has an extensive understanding of the Government of Canada's Defence Procurement Strategy (DPS) and Innovation, Science, and Economic Development (ISED) Canada's responsibilities to administer the procurement process. The Manager ITB/VP has a thorough understanding of Canada's *Lobbying Act*.

Duties and Responsibilities

- Monitoring SkyAlyne's Canadian business activities that leverage programs' procurement contributions.
- Supporting long-term Canadian growth and sustainability within SkyAlyne and its strategic subcontractors.
- Developing Canadian innovation projects.
- Advising SkyAlyne's and its strategic subcontractors' export potential and international competitiveness.
- Advising SkyAlyne and its strategic subcontractors of skills and training gaps that support the Canadian economy.
- Ensuring SkyAlyne and its strategic subcontractors are making maximum use of ITBs and VPs associated with ISED Canada's Key Industrial Competencies (KIC), including emerging technologies, leading competencies, and critical industrial services).
- Understanding SkyAlyne's and its strategic subcontractors' responsibilities to administer the procurement process.
- Submitting SkyAlyne's annual ITB Report and all ITB transactions, including, but not limited to, authorities, verification of credit, cyber certification, skills development and training, research and development, consortium, investment framework, venture capital, and future sales.
- Overseeing SkyAlyne's ITB obligations concerning submitting strategic ITB plans and pooling and banking ITB credits.
- Generating regular public announcements about SkyAlyne's ITB obligations, commitments, and specific transactions.
- Submitting SkyAlyne's VP commitments, plans, and transactions to the ITB Authority.
- Implementing SkyAlyne's ITB Management Plan.
- Managing the ITB conflict resolution process.

Qualifications and Experience

- Bachelor's degree, or higher education, in the field of business administration, commerce, management, logistics, or a related field.
- An extensive background managing ITBs.
- Five (5) years in a similar role and business complexity.
- Previous experience working for a business with the Government of Canada as a client or in the aviation industry. Having a background in both environments would be an asset.
- Previous experience managing budgets.
- Previous experience working with large government contracts.
- Excellent organizational and time-management skills.
- Strong leadership, communications, interpersonal, decision-making, judgment, and problem-solving skills.
- Strong business acumen.
- Be able to hold a Government of Canada Security Clearance (Secret level).
- Be able to hold Government of Canada site/information access certifications, including accessing Protected "B" information, Controlled Goods Clearance, and ITAR Clearance.
- Eligible to work in Canada.

- Strong oral and written English language capabilities.
- Fluency in French would be an asset.

What We Offer

- A competitive compensation model.
- Extended health and dental benefits.
- Short and long-term disability coverage.
- Paid vacation.
- Pension matching plan.
- Employee and family assistance program.
- A performance management program that is linked to monetary salary incentives.

How to Apply

To apply, please email your cover letter, resume/CV, and any other required documents to careers@skyalyn.ca. Please reference the job number in the subject line of your email.